

# Witt Scafidi

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## Education

**College of William & Mary** | *Bachelor of Business Administration* | August 2023 – May 2026 | GPA: 3.75

Raymond A. Mason School of Business

- Provost Award Recipient, 2023 – 2026
- Jennings Scholarship Recipient, Phi Beta Kappa Chapter
- Student-Athlete Advisory Council Representative, 2025 – 2026

**Bryant & Stratton College** | *Business Administration Coursework* | September 2022 – May 2023 | GPA: 4.0

**Spotswood High School** | *Advanced Degree* | June 2022 | GPA: 4.23

## Professional Experience

**Operations Manager Intern**, Target Distribution Center, Stuarts Draft, VA

*Summer 2025*

- Led daily operations for a 50-person workforce across automated conveyor and manual dock processing zones.
- Managed throughput of approximately 60,000 packages per day while maintaining service level targets.
- Built Excel-based throughput forecasting models using per-head productivity by zone, adjusting for shift labor deductions.
- Analyzed unloading velocity across processing sections to identify operational bottlenecks.
- Reallocated staffing between two 20-person conveyor zones and a 10-person non-conveyable zone to optimize flow.
- Balanced trailer flow between automated and manual systems to maximize end-to-end throughput.
- Made time-critical staffing and trailer assignment decisions to maintain operational continuity under high-volume conditions.

**Founder & Data Systems Architect**, Select Biosciences, LLC

*August 2025 – Present*

- Founded and developed a data-driven analytics platform for vendor and product intelligence.
- Designed relational databases to support vendor tracking, product classification, and performance history.
- Built interactive dashboards to monitor sales, sentiment, and operational metrics.
- Developed a Python sentiment analysis pipeline integrating VADER to score companies from unstructured community data.
- Implemented scoring frameworks to translate qualitative sentiment into quantitative vendor reliability metrics.
- Automated backend workflows using n8n to streamline data ingestion, processing, and reporting.
- Applied analytics outputs directly to product prioritization and platform strategy.

**Founder & Operator**, Couch On Wheels, Harrisonburg, VA

*May 2020 – August 2023*

- Founded and scaled a furniture delivery and resale business serving a price-conscious market.
- Identified market inefficiencies and built a sustainable secondary-market solution.
- Optimized delivery routing and logistics coordination to improve operational efficiency.
- Built repeat business through personalized service and operational reliability.

## Athletic Experience

**Division 1 Baseball Player**, William & Mary, Williamsburg, VA

*August 2023 – Present*

- Collaborated with coaches to evaluate pitching performance and optimize staff utilization.
- Balanced a rigorous athletic schedule with full-time coursework, demonstrating time management and discipline.
- Developed resilience, adaptability, and teamwork skills while competing at the highest collegiate level.
- Actively contributed to team success through strong leadership, collaboration, and strategic thinking.

## Skills

Python, RStudio, SQL, Sentiment Analysis, Relational Databases, Data Pipelines, Process Automation, Forecast Modeling